

Point of Sale

# Focus on your customers, not the mechanics of the sale.

## Why would you need Point of Sale?

If your business operates a cash drawer, and you are already using QuickBooks to manage your accounting, Point of Sale adds optimal inventory management and streamlines all of the details that make a cash business run seamlessly every day.

Businesses that benefit from Point of Sale often sell standardized services, handle inventory for retail sale, and have multiple locations. Plus, you get many unique features that allow you to facilitate customer service and build customer loyalty.

- Adjust inventory with every sale, order, or return.
- Keep popular items in stock with re-order reports and automatic purchase orders.
- Save money on inventory by ordering only what you need and only when you need it.
- See who your best customers are with instant, detailed reports.
- Easily track purchase history by customer so you know them and anticipate their needs better.
- Automatically track and reward customers with a personalized rewards program.
- Simple, clear sales screens ensure you and your employees can ring sales quickly and keep lines moving.
- Use a barcode scanner to make transactions even faster and reduce errors.

## Why Warnick Consultants?

Warnick Consultants are Point of Sale Certified ProAdvisors. That means we can help you implement your set-up, train your staff, and answer your questions professionally and quickly. We'll have you operating more efficiently and faster than you will believe possible. Best of all, we are always available to make sure you continue to get the most efficiency from all of the Point of Sale features that fit your specific business processes.



[www.warnickconsultants.com](http://www.warnickconsultants.com)

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### Some of the features we like best:

- Track inventory accurately and effortlessly
- Automatically record transactions in QuickBooks
- Create special orders for items not tracked in inventory
- Track multiple vendors and UPC codes per inventory item
- Track layaways
- Create customer rewards programs
- Track customer information and purchases
- Ring up sales by scanning bar codes
- Customize price tags, receipts and more with the Document Designer
- Track employee hours and sales commissions
- Issue and accept gift cards
- Limit access to employees with security controls
- Add pictures to your inventory items in the system
- Sync customer data and accounts receivable with QuickBooks Financial Software

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## Why use QuickBooks Point of Sale and Warnick Consultants?

Warnick Consultants loves QuickBooks Point of Sale because it provides optimal inventory management and integrates seamlessly with the QuickBooks you are already using.

We do *not* believe in one-size-fits-all solutions. We tailor your Point of Sale set-up to your specific business. We will work with you to make sure that you are getting full optimization of all of the features that you need and we understand how to best streamline the processes so that you aren't encumbered with options that you do not need to use.

### How can I find out if QuickBooks Point of Sale is best for me?

Call Warnick Consultants. The size and type of your business will impact some of your options. We'll talk through your options and help you select the software and hardware you need.

### What are my options?

Point of Sale allows you to effectively and efficiently operate a single store, track customer purchases, and gain marketing insights into your customer preferences.

Point of Sale also facilitates multi-store file consolidation, allowing for management of up to 20 stores. It adds customer features like loyalty programs and enhanced inventory reporting.

An optional hardware bundle includes a receipt printer, credit card reader, cash drawer and bar code scanner selected for optimal performance with Point of Sale. You can also choose from optional PIN pads, physical inventory scanners, and tag printers for streamlined merchandising.

### Expert guidance and proper training are essential to making these systems work for you.

If you are already using Point of Sale, Warnick Consultants offers skilled training and support services to make sure you are utilizing all of the many features efficiently for your business.



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